



Horia Ciorcilă

Chairman

Banca Transilvania

Horia Ciorcilă has been part of Banca Transilvania's story since the bank's early stages, and at less than 30 years old, he was among the founders of BT. Since 2002 he has been the Chairman of the Board, acting now on his fifth term.

With an entrepreneurial instinct, the businesses, projects and initiatives of which he is a part of, are related to the most diverse fields: financial-banking, telecommunications, medical, real estate, education, sports, hospitality and the food industry.

In 2020, he was named one of the most admired business people by the Romanian business community (CEO Awards 2020 Gala, Business Magazine).

5 leadership lessons from Horia Ciorcilă:

- Success comes from passion and perseverance for what you do
- Learn from the failures
- Be flexible
- Surround yourself with loyal people
- Learn to delegate and choose the right manager, at the right time

Professional experience

2002 – present

Banca Transilvania (Cluj-Napoca, Romania)

- Chairman of Board of Directors (start of the newest mandate: 2022)
- Chairman of the BT Remuneration & Nominalization Committee

2022 – present

Radisson Blu Hotel, 5*, Cluj-Napoca

- Owner

2016

- Partnership with the Regina Maria private health network for the construction of the largest private hospital in Transylvania (Cluj-Napoca, Romania)

2014

- Contribution to the founding of the EMBA University of Hull, the first 100% British business school in Cluj-Napoca, a partnership between BT, University of Hull (UK), Babes-Bolyai University and Electrogrup (Romania)

2013 – present

- Member of the Board of Directors of EVERGENT INVESTMENTS (SIF Moldova), alternative investment fund listed on the Bucharest Stock Exchange (Bacau, Romania)

2006

- Founder of Winners Tennis Club, which became Winners Sports Club, the largest sports center in Transylvania (Cluj-Napoca, Romania)

2006 – 2020

- Member of the Board of Directors of ACI, a company acting in the construction field (Romania)

2005 – 2010; 2012 – 2013

BT Asset Management (Romania)

- Chairman of the Board of Directors
- Member of the Board of Directors

2007 – 2009

Aegon - BT joint venture, with activity in the field of private pensions (Romania)

- Chairman of the Board of Directors of BT Aegon

2000 – 2009

BT Asigurari, a company of Banca Transilvania Financial Group (Romania)

- Chairman of the Board of Directors

1996

RomVioCons - Omnicomconstruct, with activity in the field of constructions (Romania)

- Founder

1995 – 1996 – 2006

Maestro Industries group of companies (Romania), with activity in the food & hospitality industry

- Founder

1994 – 2002

Banca Transilvania (Cluj-Napoca, Romania)

- Founder
- Member of Board of Directors

1993 – 2005

Group of cable communications companies ASTRAL TV, STORM TV, which became in 2000 ASTRAL TELECOM, the largest cable television and internet provider, acquired by UPC Romania in 2005 (Romania)

- Founder, administrator and manager

1990 – 1993

Comitra, a company with import / export profile (Romania)

- Manager

Education and training

2002 – present

Cluj-Napoca Polytechnic Institute, Faculty of Computer Automation