



Press release

March 14, 2016

## **Banca Transilvania Financial Group Enters the Investment Banking Market through a Transaction with the Founders of Capital Partners**

[BT Securities](#), the brokerage company of [Banca Transilvania](#) Financial Group and the largest retail broker in Romania, takes over the investment banking activity of [Capital Partners](#), Romania's leading independent consulting firm in the field of M&A and Corporate Finance. The transaction resides in the take-over of the Capital Partners brand and team, whereby BT Securities will become BT Capital Partners, following the completion of the appropriate legal steps. Banca Transilvania Financial Group expects that the transaction will be completed by the end of March, this year.

BT Capital Partners will advise and assist companies in their successful listing on the capital market and in attracting new investors, will provide brokerage services, consultancy for mergers and acquisitions, financing and structuring of complex financing schemes, market research and consultancy for strategic management.

Horia Ciorcilă, the Chairman of Banca Transilvania's Board of Directors, declares: „The entering of the investment banking market is a milestone for Banca Transilvania Financial Group, as it consolidates our range of products and services provided to large corporate clients. BT Capital Partners will offer top, specialized financial services, complementary to banking products, thus promoting economy financing. Our intention is to combine the platform and experience of BT Securities and of the Bank's Corporate Division with the expertise of Capital Partners in investment banking. This new acquisition is part of BT Financial Group's strategy to take advantage of the growth opportunities on the local market”.

Doru Lionăchescu, Main Partner and Chairman of Capital Partners, adds: „BT Capital Partners will focus on Romanian companies with investment potential and will contribute to the consolidation of the strongest financial pole with Romanian capital”.

Capital Partners, a company founded by Doru Lionăchescu and other partners 10 years ago, has advised on transactions amounting to more than EUR 2 billion. The company is an exclusive member in Romania of M&A International, the most important international alliance of independent specialists in mergers and acquisitions. BT Securities, during its 15 years of activity, has stood out through the

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intermediation of certain primary and secondary offers of corporate and municipal bonds and shares. It has recently been awarded by the Bucharest Stock Exchange for its contribution to the development of the Romanian capital market.

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