

**FORM OF VOTE BY CORRESPONDENCE<sup>1</sup>**

**- natural persons -**

I, undersigned \_\_\_\_\_ with the ID series \_\_\_\_\_  
no \_\_\_\_\_ with the address in with PIN \_\_\_\_\_ holder  
of \_\_\_\_\_ shares issued by Banca Transilvania S.A., giving me the right to the same  
number of votes in the General Meeting of Shareholders and accounting for \_\_\_\_\_% of the  
share capital and \_\_\_\_\_% of the total number of voting rights, express my voting right by  
correspondence in the General Meeting of Shareholders, ordinary and extraordinary, to be  
held on **April 26, 2017** hours 14,00 respectively hours 15,00 at Hotel Opera Plaza in Cluj-  
Napoca, General Traian Mosoiu Street, no. 10-12 or on **April 27, 2017**, hours 14,00,  
respectively hours 15,00, when a second meeting is to be held in case the first meeting has  
not been held, to exercise the voting rights for its shares recorded in the Shareholders'  
Register at the end of the day April 14<sup>th</sup>, 2017 as follows:

**For the Ordinary General Meeting:**

**I. Approval of the annual statutory IFRS financial statements for the 2016 financial year, in compliance with NBR's Order No. 27/2010, as subsequently amended, together with the Report of the Board of Directors and the Report of the Independent Auditor.**

For  Against  Abstention

**II. Approval of the net profit distribution in the sum of 1.228.440.318 lei as follows: allocation of the sum of 314.052.189 lei for legal and other reserves, of the sum of 914.388.129 lei for net profit reserves to be distributed, of which**

<sup>1</sup> This form (filled in by the shareholder with the signature authenticated by a public notary and accompanied by a copy of the identification document) must be sent in original to the bank's Head Office in Cluj-Napoca, street George Barițiu no. 8, Cluj county until **April 20, 2017 hours 17:00**. The correspondence voting form may be sent also by e-mail (until the same date mentioned above) by means of document signed with extended electronic signature, according to Law no. 455/2001 regarding electronic signatures – to the e-mail address: [flavia.vandor@btrl.ro](mailto:flavia.vandor@btrl.ro).

**219.000.000 lei will be paid as dividends. Approval of a gross dividend per share of 0,0600650382 lei.**

For  Against  Abstention

**III. Discharge of directors for 2016.**

For  Against  Abstention

**IV. Approval of the revenue and expenditure budget and the investment plan for 2017 (business plan for 2017).**

For  Against  Abstention

**V. Establishing the directors' remuneration for 2017, including the maximum cap of additional remunerations (fixed and variable) granted to directors and managers.**

For  Against  Abstention

**VI. Election of a director for the period remaining until the expiry of the mandate of the current Board of Directors (i.e. until April 2018), given the available vacancy.**

**1. MIRELA ILEANA BORDEA**

For  Against  Abstention

**2. CALIMAN LAURENTIU**

For  Against  Abstention



