



IVO GUEORGUIEV

MEMBER OF THE BOARD OF DIRECTORS OF BANCA TRANSILVANIA S.A.

❖ **Residence:** United Kingdom

❖ **Professional Qualifications:**

MSc in International Business - University of National and World Economy
MBA - University of Alberta

❖ **Relevant Professional Experience:**

2013 - prezent

Private Investor

2011 - 2012

TBI Bank, Chairman of the Supervisory Board

2001 - 2011

Managing Director and Chairman of the Management Board

TBIF Financial Services BV

1999 - 2001

Senior Banker, Financial Institutions Group

European Bank for Reconstruction and Development

1997 - 1998

ViceChairman, Bankas Hermis & Chief Executive Officer, Hermis Finance

1993 - 1997

Principal Banker, Baltics/Belarus Group

European Bank for Reconstruction and Develop

1992 - 1993

Management Consultant

VARSITY Consulting Group Edmonton, Canada

Board Memberships:

2013 - prezent

Credibul AD, Bulgaria - Member of the Board of Directors

2011 - 2012

TBI Bank, Bulgaria - Chairman of the Supervisory Board

2002 - 2011

TBI Leasing AD, Bulgaria - Chairman of the Board of Directors

2001 - 2011

TBI Credit EAD, Bulgaria - Chairman of the Board of Directors

2002 - 2011

TBI Leasing SA, Romania - vice-president of the Council of Administration

2003 - 2011

TBI Credit SA, Romania - vice-president of the Council of Administration

2002 - 2011

TBI Invest / Asset Management, Bulgaria - Chairman of the Boards of Directors

2003 - 2011

TBIF Bulgaria - CEO and - Member of the Board of Directors

2004 - 2007

TBI Bulgaria - Chairman of the Boards of Directors

2006 - 2011

VABank, Ukraine - Vice Chairman of the Supervisory Board

2005 - 2007

Arka Consumer Finance, Russia - Member of the Supervisory Board

2007 - 2011

Sovcom Bank, Russia - Member of the Supervisory Board

2002 - 2008

Sympatia Finance, Slovakia - Chairman of the Supervisory Board

2004 - 2008

TBI Lizing doo, Serbia - Chairman of the Board of Directors

2004 - 2007

TBI Broker doo, Serbia - Chairman of the Board of Directors

2000 - 2001

TBI Holding Company, The Netherlands - Member of the Supervisory Board

1999 - 2001

Pension Fund Doverie, Bulgaria - Member of the Supervisory Board

1999 - 2001

Bulgarian Insurance and Pension Holding- Member of the Board of Directors

2000 - 2001

Export & Credit Bank, Macedonia - Member of the Board of Directors

1997 - 2001

Baltics Small Equity Fund - Member of the Board of Directors

2000 - 2001

Energ SA, Poland - Member of the Supervisory Board

1997 - 1999

Hermis Bank, Lithuania - Deputy Chairman of the Management Board

1997 - 1999

Hermis Finance, Lithuania - Chairman of the Management Board