



Gabriela Nistor is one of the new members of the BT Board of Directors. Additionally she serves as member of the Nomination Committee.

Her career spans over 25 years in banking and management, built primarily at Banca Transilvania and other companies within the BT Financial Group.

She began her career at Banca Transilvania in 1995 as a loan officer at the Cluj Branch, after which she oversaw the marketing, cards, and retail banking divisions.

She is a member of the Board of Directors of BT Direct and has been serving as Chairperson of the Board since 2018. She has also been a member of the Board of Directors of Salt Bank since 2024, where she was CEO between 2022 and 2026, contributing to the launch of Romania's first 100% digital bank.

At the industry level, she served as Vice President of the Romanian Banking Association from 2022 to 2025.

GABRIELA NISTOR

Non-Executive Member

PROFESSIONAL EXPERIENCE

- **2026 – Ongoing**
Banca Transilvania
 - Member of the Board of Directors
- **2024 – Ongoing**
Salt Bank
 - Member of the Board of Directors
- **2018 – Ongoing**
BT Direct
 - Chairperson of the Board of Directors
- **2022 – 2026**
Salt Bank
 - Chief Executive Officer
- **2022 – 2025**
Romanian Banking Association
 - Vice-Chairperson of the Board of Directors
- **2013 – 2022**
Banca Transilvania
 - Deputy CEO, Retail Banking
- **2012 – 2013**
BT Leasing
 - Member of the Board of Directors
- **2010 – 2023**
BT Asset Management
 - Member of the Board of Directors
- **2008 – 2013**
Banca Transilvania
 - Executive Director of Retail Banking

- **2005 – 2008**
Banca Transilvania
 - Director of Retail Banking
 - **2003 – 2005**
Banca Transilvania
 - Director of Card Sales & Product Development
 - **1999 – 2003**
Banca Transilvania
 - Director of Card Division
 - **1997 – 1999**
Banca Transilvania
 - Director of Marketing
 - **1995 – 1997**
Banca Transilvania
 - Team-lead, Marketing
 - **January 1995 – December 1995**
Banca Transilvania
 - Loan Officer
 - **1992 – 1994**
Office of the Mayor of Cluj-Napoca
 - Commercial Inspector
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EDUCATION AND TRAINING

- **2019 – 2020**
University of Sheffield
 - Executive MBA
- **1984 – 1988**
Alexandru Ioan Cuza University, Faculty of Economic Sciences
 - Bachelor's Degree in Finance and Accounting

CERTIFICATIONS AND COURSES

- **2025 – 2026**
INSEAD
 - INSEAD Certificate: Global Management

- **2021 – 2022**
Cornell University
 - Executive Certificate: Innovation Strategy

- **2020**
Oxford University, Said Business School
 - Certificate in Cybersecurity

- **2002 – 2003**
Institute of Financial Services & Visa International
 - Certificate in Bank Card Management