



COSMIN CĂLIN

Deputy CEO, Large Corporate

PROFESSIONAL EXPERIENCE

- **May 2026 – Ongoing**
Banca Transilvania
 - Deputy CEO, Large Corporate
 - Member in:
 - Leaders' Committee
 - Loan Policy and Approval Committee for Companies
 - Workout and Remediation Committee
- **2023 – Ongoing**
BT Pensii
 - Member of the Board of Directors
- **2018 – 2026**
Banca Transilvania
 - Senior Executive Director Large Corporate, Structured Finance and Factoring
- **2005 – 2018**
Banca Românească
 - Executive Director Corporate Banking
- **2004 – 2005**
Banca Românească
 - Advisor to the CEO, Large Corporate Clients Manager
- **2003 – 2004**
Bancpost
 - Corporate Credit Risk Manager
- **2000 – 2003**
Bancpost
 - Senior Relationship Officer for Large Corporates

Cosmin Călin is the newest member of BT's Leaders Committee, since May 2026, a role in which he oversees the Large Corporate, Structured Finance and Factoring divisions. With over 25 years of experience in banking, he contributes to the development of one of the bank's most important business segments, Large Corporate.

He has been part of the BT team since 2018, and until May 2026 he served as Senior Executive Director of Large Corporate, Structured Finance and Factoring. His professional career also includes 13 years of experience at Banca Romaneasca, Bancpost, and EFG Bank.

Cosmin Călin is also a member of the BT Pensii Board of Directors, contributing to the company's development strategies regarding pension funds.

He holds an Executive MBA from the Academy of Economic Studies, the National Institute for Economic Development – Conservatoire National des Arts et Métiers (CNAM – Paris), and the Faculty of Economic Studies in Foreign Languages (SELS), English Department, Bucharest.

He was born in 1977 in Sibiu.

EDUCATION AND TRAINING

- **2000 – 2002**
Academy of Economic Studies – National Institute for Economic Development, Bucharest, Romania & Conservatoire National des Arts et Métiers, Paris, France
 - Executive MBA
 - **1995 – 1999**
Academy of Economic Studies – Faculty of Economic Studies in Foreign Languages, Bucharest, Romania
 - Degree in Economic Studies
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CERTIFICATIONS AND COURSES

- **2024**
Harvard Business School: Leadership Program
 - Team Diagnostic
 - Building a Great Company
- **2022**
London Business School
 - Exploiting Disruption in a Digital World
- **2021**
London Business School
 - Innovation Products and Services
- **2020**
Human Synergistics International
 - Organizational Culture
- **2019**
London Business School
 - Decision Making Strategies for Leaders