



LEONTIN TODERICI

Deputy CEO, Chief Operations Officer

PROFESSIONAL EXPERIENCE

- **2018 – Ongoing**
Banca Transilvania
 - Deputy CEO, Chief Operations Officer
 - Member in:
 - Leaders' Committee
 - Procurement Committee
 - Human Resources Committee
 - Operational Risk Committee
 - Data and Business Intelligence Monitoring Committee
- **2022 – Ongoing**
Code Crafters
 - Member of the Board of Directors
- **2021 – Ongoing**
BT Capital Partners
 - Member of the Board of Directors
- **2020 – Ongoing**
Babeş-Bolyai University Foundation
 - Member of the Board of Directors
- **2015 – Ongoing**
Transfond
 - Vice-President of the Board of Directors
- **2018 – 2022**
BT Direct
 - Director

Leontin Toderici has led strategically important projects for BT, including two world firsts: the replacement of the bank's core banking system with the Oracle Flexcube solution using Exadata and Exalogic technology as the technical platform (2011) and the launch of Western Union money transfer services via ATMs (2010), as well as the merger of Bancpost, ERB Retail Services IFN and ERB Leasing IFN into the BT Financial Group (2018).

With 25 years of banking experience, he has been coordinating Banca Transilvania's operations since 2005.

On average, 5 million transactions per day are processed through BT, and more than 340 transactions per second are made with the bank's cards at peak times.

He was born in Cluj-Napoca in 1970.

- **April – December 2018**
Bancpost
Mandated by Banca Transilvania to coordinate the integration of Bancpost, ERB Retail Services IFN and ERB Leasing IFN into the BT Financial Group.
 - Chief Executive Officer
- **2012 – 2013**
BT Direct
 - Director
- **2010 – 2012**
BT Account Agent de Asiguraire
 - Director
- **2005 – 2013**
Banca Transilvania
 - Executive Director, Operations
- **February – November 2005**
Banca Transilvania
 - Deputy Executive Director, Operations
- **2000 – 2005**
Banca Transilvania
 - Director, Settlement Department
- **1997 – 2000**
Banca Transilvania
 - Analyst Programmer
- **1996 – 1997**
Banca Transilvania
 - System Engineer

EDUCATION AND TRAINING

- **2004 – 2008**
Babeş-Bolyai University, Faculty of Economics, Romania
 - PhD in Cybernetics and Economic Statistics

- **2003 – 2005**
Academy of Economic Studies of Bucharest, Romania & Conservatoire National des Arts et Metiers, France
 - Executive MBA
 - **1999 – 2003**
West University of Timișoara, Faculty of Economics and Financial Management, Romania
 - Degree in Economic Studies
 - **1989 – 1994**
Technical University Cluj-Napoca, Faculty of Automatics and Computers, Romania
 - Engineer
-

CERTIFICATIONS AND COURSES

- **2014**
University of Oxford, Said Business School, United Kingdom
 - Cyber Security for Business Leaders
Joint Vienna Institute, Austria
 - Managing Today's Dynamic Organisations
- **2007**
ITL Foundation, Utrecht, Netherlands
 - Certificate in IT Service Management
- **2005**
ASEBUSS, Romania
 - Leadership Open Course
- **2004**
BPP Professional Education, Romania
 - Leadership and Management Techniques

○ **2000**

BPP Professional Education, Ireland

Bank training courses

- Bank placements
- Foreign exchange
- Operations
- Loans
- Financials