TIBERIU MOISĂ

Deputy CEO, MidCorporate & SMEs

Tiberiu Moisă has dedicated over two decades to the business history of Banca Transilvania, handling tasks related to corporate clients of all sizes - medium, large and small.

He has also initiated and played a role in projects that go beyond traditional banking (#morethanbanking) and have a significant impact on various communities, including initiatives such as BT Mic, Transilvania Executive Education, BT Club and Clujul are Suflet.

His efforts have influenced BT's positioning as the bank for entrepreneurial people. Today, the bank serves more than 500,000 corporate customers and is the largest ecosystem for Romanian entrepreneurs, with a remarkable 40% of local companies working with BT.

He was born in Sibiu in 1975.

PROFESSIONAL EXPERIENCE

2018 – Ongoing
Banca Transilvania

- Deputy CEO, MidCorporate & SMEs
- Member in:
  - Leaders' Committee
  - Asset and Liability Management Committee
  - Loans Approval and Policy Committee
  - Human Resources Committee
  - Remediation and Workout Committee

2018 – Ongoing
BT Leasing, Romania

- Chairman of the Board of Directors

2018 – Ongoing
Victoriabank, Republic of Moldova

- Member of the Board of Directors

2018 – Ongoing
Transilvania Executive Education Association

Manages the EMBA program, organized in partnership with Buckingham and Hull Universities in the UK to train new generations of managers. Since 2015, over 200 people have graduated from this business school.

- President of the Governing Council

2016 – Ongoing
BT Mic, Romania

- Chairman of the Board of Directors

2022 – 2025
Salt Bank, formerly Idea::Bank, Romania

- Member of the Board of Directors

2020 – 2025
Avant Leasing, formerly Idea::Leasing, Romania
• Chairman of the Board of Directors

2011 – 2025
Clujul are Suflet
It is BT's biggest social involvement project, a foundation through which the bank helps young people from disadvantaged backgrounds to continue school and integrate socially. So far, almost 1,500 teenagers have a better life thanks to the foundation.
• Chairman

2007 – 2025
BT Club (Romanian Entrepreneur's Club)
The initiative is dedicated to entrepreneurs, who have free access to financial and entrepreneurial education programs Over 100,000 people have benefited from BT Club courses over the years.
• Chairman

2013 – 2020
BT Asset Management, Romania
• Member of the Board of Directors

2007 – 2018
BT Leasing, Romania
• Member of the Board of Directors

2002 – 2016
Banca Transilvania
• Deputy CEO, Network and Business Development
• Executive Director, Network and Business Development
• Executive Director, Corporate and SME Clients
• Director, Corporate and SME Clients Department
• Deputy Director, Corporate and Commercial Banking Department

2000 – 2002
ABN AMRO, Romania

- Director, Târgu-Mureș Branch
- Account Administrator, Sibiu Branch
- Operations Director, Sibiu Branch

1998 – 2000
National Bank of Greece, Romania

- Head of Operations
- Clearing Officer
- Account Administrator

EDUCATION AND TRAINING

2006 – 2010
Sheffield University, United Kingdom

- Executive MBA

2003 – 2007
Bucharest Academy of Economic Studies, Romania & Conservatoire National des Arts et Metiers, France

- INDE Executive MBA

1994 – 1998
Academy of Economic Studies, Faculty of Finance, Banking and Stock Exchange, Bucharest, Romania