



TIBERIU MOISĂ

Deputy CEO, MidCorporate & SMEs

PROFESSIONAL EXPERIENCE

- **2018 – Ongoing**
Banca Transilvania
 - Deputy CEO, MidCorporate & SMEs
 - Member in:
 - Leaders' Committee
 - Asset and Liability Management Committee
 - Loans Approval and Policy Committee
 - Human Resources Committee
 - Remediation and Workout Committee
- **2022 – Ongoing**
Salt Bank, formerly Idea::Bank, Romania
 - Member of the Board of Directors
- **2022 – Ongoing**
Idea::Leasing, Romania
 - Chairman of the Board of Directors
- **2020 – Ongoing**
BT Leasing, Romania
 - Chairman of the Board of Directors
- **2018 – Ongoing**
Victoriabank, Republic of Moldova
 - Member of the Board of Directors
- **2018 – Ongoing**
Transilvania Executive Education Association

Manages the EMBA program, organized in partnership with Buckingham and Hull Universities in the UK to train new generations of managers. Since 2015, over 200 people have graduated from this business school.

 - President of the Governing Council

Tiberiu Moisă has dedicated two decades to the business history of Banca Transilvania, handling tasks related to corporate clients of all sizes - medium, large and small. He has also initiated and played a role in projects that go beyond traditional banking (#morethanbanking) and have a significant impact on various communities, including initiatives such as BT Mic, Transilvania Executive Education, BT Club and Clujul Are Suflet.

His efforts have influenced BT's positioning as the bank for entrepreneurial people. Today, the bank serves more than 450,000 corporate customers and is the largest ecosystem for Romanian entrepreneurs, with a remarkable 40% of local companies working with BT.

He was born in Sibiu in 1975.

**2016 – Ongoing****BT Mic, Romania**

- Chairman of the Board of Directors

**2011 – Ongoing****BT Leasing, Romania**

- Member of the Board of Directors

**2007 – Ongoing****Clujul are Suflet**

It is BT's biggest social involvement project, a foundation through which the bank helps young people from disadvantaged backgrounds to continue school and integrate socially. So far, almost 1,500 teenagers have a better life thanks to the foundation.

- Chairman

**2006 – Ongoing****BT Club (Romanian Entrepreneur's Club)**

The initiative is dedicated to entrepreneurs, who have free access to financial and entrepreneurial education programs Over 100,000 people have benefited from BT Club courses over the years.

- Chairman

**2013 – 2020****BT Asset Management, Romania**

- Member of the Board of Directors

**2002 – 2016****Banca Transilvania**

- Deputy CEO, Network and Business Development
- Executive Director, Network and Business Development
- Executive Director, Corporate and SME Clients
- Director, Corporate and SME Clients Department
- Deputy Director, Corporate and Commercial Banking Department

- **2000 – 2002**
ABN AMRO, Romania
 - Director, Târgu-Mureş Branch
 - Account Administrator, Sibiu Branch
 - Operations Director, Sibiu Branch
 - **1998 – 2000**
National Bank of Greece, Romania
 - Head of Operations
 - Clearing Officer
 - Account Administrator
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EDUCATION AND TRAINING

- **2006 – 2010**
Sheffield University, United Kingdom
 - Executive MBA
- **2003 – 2007**
Bucharest Academy of Economic Studies, Romania & Conservatoire National des Arts et Metiers, France
 - INDE Executive MBA
- **1994 – 1998**
Academy of Economic Studies, Faculty of Finance, Banking and Stock Exchange, Bucharest, Romania