SWIFT: BTRLRO22

C.U.I. RO 50 22 670 R.B. - P.J.R. 12 - 019 - 18.02.1999 Nr. Înreg. Reg. Com.: J12 / 4155 / 1993

SEPARATE AND CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2018

ASSETS	30-sept-18 RON thousand	Bank 31-dec-17 RON thousand	Δ sept 18	30-sept-18 RON thousand	Group 31-dec-17 RON thousand	Δ sept 18 vs dec 17
Cash and cash equivalents at Central Bank	6,204,024	6,637,692	(6.53)%	8,823,693	6,637,725	32.93%
Placements with banks	3,710,282	5,079,500	(26.96)%	4,878,105		(4.82)%
Loans and receivables - securities Financial assets held for trading of witch: Derivatives	423,455 80,100	222,792 83,135	90.07% (3.65)%	423,455 263,613	222,792 274,850	90.07% (4.09)%
	14,738	9,854	49.56%	14,791	(E08 E08E)	50.10%
Equity instruments	65,362	73,281	(10.81)%	176,017	213,838	(17.69)%
Debt instrumnets	2-	-	-	72,805	51,158	42.31%
Loans and advances to customers- net*	32,510,638	29,914,039	8.68%	38,433,381	30,248,962	27.06%
Financial assets at fair value through profit and loss	629,127	-	-	484,095	-	-
Financial assets measured at fair value through other items of the comprehensive income	18,769,555	-	-	20,424,332	_	-
Financial assets available- for -sale	-	16,032,612	-	-	15,821,300	-
Financial assets measured at amortized cost - debt securities	-	-	-	904,788		3
Equity investments	1,183,827	156,631	655.81%	-	-	-
Property and equipment	422,480	407,649	3.64%	514,907	633,668	(18.74)%
Intangible assets	160,738	125,761	27.81%	290,077	133,255	117.69%
Goodwill	3. -	-	-	2,774	2,774	-
Current tax assets	22,926	148,594	(84.57)%	-	146,858	=
Deferred tax assets	32,237	173,243	(81.39)%	73,534		(60.71)%
Other financial assets	429,332	211,913	102.60%	791,565		237.82%
Other non- financial assets	108,228	108,514	(0.26)%	243,332		78.87%
Total assets	64,686,949	59,302,075	9.08%	76,551,651		28.00%



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	Bank			Group			
	30-sept-18 RON	31-dec-17 RON	Δ sept 18	30-sept-18 <i>RON</i>	31-dec-17 <i>RON</i>	Δ sept 18	
LIABILITIES AND EQUITY	thousand	thousand	vs dec 17	thousand	thousand	vs dec 17	
Deposits from banks	161,853	127,946	26.50%	282,633	127,946	120.90%	
Deposits from customers	52,384,187	49,099,201	6.69%	62,787,874	48,932,195	28.32%	
Loans from banks and other financial institutions	1,535,140	1,099,891	39.57%	1,737,664	1,487,022	16.86%	
Other subordinated liabilities	1,759,042	414,578	324.30%	1,763,025	414,578	325.26%	
Provisions for other risks and for loan commitments	316,981	373,117	(15.05)%	381,590	382,849	(0.33)%	
Held for trading financial liabilities	17,102	11,906	43.64%	18,805	11,906	57.95%	
Current tax liability	-	-	-	92,170	-	= 1	
Other financial liabilities (*)	1,276,931	1,142,938	11.72%	1,530,339	1,204,333	27.07%	
Other non-financial liabilities	59,819	62,425	(4.17)%	125,403	104,028	20.55%	
Total liabilities	57,511,055	52,332,002	9.90%	68,719,503	52,664,857	30.48%	
Equity							
Share capital	4,898,982	4,427,940	10.64%	4,898,982	4,427,940	10.64%	
Treasury shares		(32,140)	_	(15,287)	(47,427)	(67.77)%	
Share premiums	28,381	28,381	-	28,381	28,381	-	
Retained earnings	1,893,271	1,981,886	(4.47)%	2,286,588	2,202,764	3.81%	
Other reserves	355,260	564,006	(37.01)%	343,532	513,764	(33.13)%	
Total equity	7,175,894	6,970,073	2.95%	7,542,196	7,125,422	5.85%	
Non-controlling interest		-	-	289,952	14,690	- 5)	
Total liabilities and equity	64,686,949	59,302,075	9.08%	76,551,651	59,804,969	28.00%	

 $Note: The {\it financial information as at September 30, 2018 are not audited or revised and for December 31, 2017 are audited.}$

(*) at consolidated level, it also comprises the financial debt towards fund unit holders.

DEPUTY GENERAL DIRECTOR

GEORGE CĂLINESCU

FINANCIAL REPORTING MANAGER

MIRCEA ŞTEFĂNESCU

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SWIFT: BTRLRO22 C.U.I. RO 50 22 670

R.B. - P.J.R. 12 - 019 - 18.02.1999 Nr. Înreg. Reg. Com.: J12 / 4155 / 1993

SEPARATE AND CONSOLIDATED PROFIT AND LOSS ACCOUNT AS AT SEPTEMBER 30, 2018

	Banca			Grup			
	30-sept-18 mii lei	30-sept-17 mii lei	Δ sept 18 vs. sept 17	30-sept-18 mii lei	30-sept-17 mii lei	Δ sept 18 vs. Sept 17	
Interest income	1,792,543	1,472,701	21.72%	2,380,389	1,532,358	55.34%	
Interest expense	(229,644)	(152,427)	50.66%	(290,748)	(153,330)	89.62%	
Net interest income	1,562,899	1,320,274	18.38%	2,089,641	1,379,028		
Fee and commission income	602,334	512,897	17.44%	737,545	542,699		
Fee and commission expense	(135,633)	(88,592)	53.10%	(168,341)	(83,896)		
Net fee and commission income	466,701	424,305	9.99%	569,204	458,803	24.06%	
Net trading income	176,469	161,958	8.96%	169,910	204,898	(17.08)%	
Net loss /gain from the sales of financial instruments available-for sale	-	(13,860)	-	-	(12,905)	-	
Net loss/(gain) on financial assets measured through comprehensivincome	(7,861)	-	-	(8,525)	-		
Net gain /loss from financial assets measured trough profit and loss	(3,194)	-	-	25,079			
Contribution to the Banking Deposits Guarantee Fund and Resolution Fund	(34,646)	(49,696)	(30.28)%	(39,186)	(49,696)		
Other operating income	82,154	74,258	10.63%	449,823	109,556		
Operating income	2,242,522	1,917,239	16.97%	3,255,946	2,089,684		
Personnel expenses	(584,200)	(528,332)	10.57%	(732,741)	(560,811)		
Depreciation and amortization	(80,185)	(64,769)	23.80%	(121,368)	(89,859)		
Other operating expenses	(388,947)	(364,494)	6.71%	(733,212)	(405,530)		
Operating expenses	(1,053,332)	(957,595)	10.00%	(1,587,321)	(1,056,200)	50.29%	
Net impairment(-) / income allowance on assets, provisions for other risks and loan commitments	84,254	(37,794)	(322.93)%	(103,281)	(53,905)	91.60%	
Gain from acquisitions	-		-	110,764			
Profit before income tax	1,273,444	921,850	38.14%	1,676,108	979,579	71.10%	
Impairment/Income tax expense(-)	(294,381)	(142,007)	107.30%	(435,039)	(150,090)	189.85%	
Profit net	979,063	779,843	25.55%	1,241,069	829,489	49.62%	

Note: The financial information as at September 30,2018 and September 30, 2017 are not audited or revised.

DEPUTY GENERAL DIRECTOR GEORGE CĂLINEȘCU

FINANCIAL REPORTING MANAGER MIRCEA ŞTEFĂNESCU

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Banca Oamenilor Întreprinzători