SWIFT: BTRLRO22

C.U.I. RO 50 22 670 R.B. - P.J.R. 12 - 019 - 18.02.1999 Nr. Înreg. Reg. Com.: J12 / 4155 / 1993

SEPARATE AND CONSOLIDATED STATEMENT OF FINANCIAL POSITION **AS AT MARCH 31, 2020**

	Bank			Group				
ASSETS	31-mar-20 RON thousand	31-dec-19 RON thousand	Δ mar 20 vs dec 19	31-mar-20 RON thousand	31-dec-19 RON thousand	Δ mar 20 vs dec 19		
Cash and cash equivalents at Central Bank	12,680,933	13,480,195	-5.93%	13,765,887	14,583,143	-5.60%		
Placements with banks	11,219,326	6,995,346	60.38%	12,084,972	7,775,140	55.43%		
Financial assets held for trading of witch:	19,405	22,312	-13.03%	272,720	277,410	-1.69%		
Derivatives	4,392	4,803	-8.56%	4,392	4,803	-8.56%		
Equity instruments	15,013	17,509	-14.26%	134,830	144,040	-6.39%		
Debt instrumnets	-	-	-	133,498	128,567	3.84%		
Loans and advances to customers - net (*)	39,351,776	38,601,915	1.94%	41,118,381	40,353,847	1.89%		
Financial assets measured mandatorily at fair value through profit or loss	1,158,450	1,148,691	0.85%	893,078	877,989	1.72%		
Financial assets measured at fair value through other comprehensive income	24,202,102	23,637,807	2.39%	24,224,623	23,658,311	2.39%		
Financial assets at amortized cost - debt instruments	1,187,391	1,176,834	0.90%	1,937,162	1,968,031	-1.57%		
Equity investments	486,360	486,360	0.00%	-	_	-		
Investments in associates	=	-	1.7	2,491	3,316	-24.88%		
Property plant and equipment	565,372	575,038	-1.68%	727,714	727,526	0.03%		
Intangible assets	198,285	202,345	-2.01%	230,312	235,429	-2.17%		
Right-of-use assets	388,462	366,212	6.08%	410,449	388,025	5.78%		
Goodwill	_	-	_	13,913	10,478	32.78%		
Deferred tax assets	57,828	-	-	83,609	16,755	399.01%		
Other financial assets	601,891	638,795	-5.78%	655,346	688,009	-4.75%		
Other non-financial assets	99,611	106,225	-6.23%	140,723	158,872	-11.42%		
Total assets	92,217,192	87,438,075	5.4 7%	96,561,380	91,722,281	5.28%		

^(*) At a group level it also includes the impact of leasing activities



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	Bank			Group			
LIABILITIES	31-mar-20 RON	31-dec-19 RON	Δ mar 20 vs dec 19	31-mar-20 RON thousand	31-dec-19 RON thousand	Δ mar 20 vs dec 19	
	thousand	thousand	0/			0/	
Deposits from banks	230,436	304,461	-24.31%	226,790	296,138	-23.42%	
Deposits from customers	75,735,815	74,353,723	1.86%	78,445,406	77,037,060	1.83%	
Loans from banks and other financial institutions	4,005,045	895,673	347.15%	4,570,291	1,473,920	210.08%	
Other subordinated liabilities	1,734,229	1,696,602	2.22%	1,737,818	1,700,207	2.21%	
Provisions for other risks and for loan commitments	492,298	498,457	-1.24%	522,351	533,881	-2.16%	
Held for trading financial liabilities	46,955	12,331	280.79%	46,955	12,331	280.79%	
Current tax liability	42,601	38,130	11.73%	45,211	42,203	7.13%	
Deferred tax liabilities	-	7,899	-100%-	_	-	_	
Financial lease liabilities	391,981	365,931	7.12%	414,370	387,441	6.95%	
Other financial liabilities (*)	1,042,779	689,531	51.23%	1,290,614	913,252	41.32%	
Other non-financial liabilities	86,120	78,894	9.16%	113,935	112,012	1.72%	
Total liabilities	83,808,259	78,941,632	6.16%	87,413,741	82,508,445	5.95%	
EQUITY							
Share capital	5,302,592	5,302,419	0.00%	5,302,592	5,302,419	0.00%	
Treasury shares	(85,121)	(48,655)	74.95%	(100,408)	(63,942)	57.03%	
Share premiums	28,614	28,396	0.77%	31,235	31,016	0.71%	
Retained earnings	2,665,250	2,376,845	12.13%	3,024,005	2,708,300	11.66%	
Other reserves	497,598	837,438	-40.58%	514,514	853,449	-39.71%	
Total equity	8,408,933	8,496,443	-1.03%	8,771,938	8,831,242	-0.67%	
Non-controlling interests		H	-	375,701	382,594	-1.80%	
Total liabilities and equity	92,217,192	87,438,075	5-47%	96,561,380	91,722,281	5.28%	

Note: The financial information as at March 31, 2020 are not audited nor revised and as at December 31, 2019 are audited.

(*) At a group level it also includes the financial liabilities towards fund unit holders

DEPUTY CEO GEORGE CĂLINESCU FINANCIAL REPORTING MANAGER MIRCEA STEFĂNESCU

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SEPARATE AND CONSOLIDATED PROFIT AND LOSS ACCOUNT AS AT MARCH 31, 2020

	31-mar-20 RON thousand	Bank 31-mar-19 RON thousand	Δ mar 20 vs mar 19	31-mar-20 RON thousand	0	Δ mar 20 vs mar 19
	809,026	781,454	3.53%	877,110	855,324	2.55%
Interest income calculated using the effective interest method Other similar income	8				26,055	
Interest expense	(148,616)	(112,181)	32.48%	24,943 (163,890)	(127,876)	-4.27% 28.16%
Other similar expense	(331)	(440)	-24.77%	(386)	(127,670)	-22.65%
Net interest income	660,079	668,833	-1.31%	737,777	753,004	
Fee and commission income	234,067	219,956	6.42%	271,232	251,346	
Fee and commission expense	(76,292)	(61,438)	24.18%	(86,414)	(68,297)	
Net fee and commission income	157,775	158,518	-0.47%	184,818	183,049	
Net trading income	52,970	67,043	-20.99%	59,749	80,470	
Net gain/(loss) from financial assets measured through other comprehensive income	96,770	6,654		96,777	6,666	
Net gain/(loss) from financial assets mandatorily measured trough profit and loss	(103,931)	16,992		(100,872)	35,591	
Contribution to the Banking Deposits Guarantee Fund and Resolution Fund	(69,795)	(107,615)	-35.14%	(71,445)	(108,477)	-34.14%
Other operating income	25,405	25,518	-0.44%	30,189	38,508	-21.60%
Operating income	819,273	835,943	-1.99%	936,993	988,811	-5.24%
Personnel expenses	(257,896)	(225,179)	14.53%	(290,633)	(253,714)	14.55%
Depreciation and amortization	(72,479)	(67,747)	6.98%	(78,275)	(73,430)	6.60%
Other operating expenses	(144,404)	(135,533)	6.55%	(166,555)	(162,980)	
Operating expenses	(474,779)	(428,459)	10.81%	(535,463)	(490,124)	9.25%
Net impairment(-)/income allowance on assets, provisions for other risks and loan commitments	(40,976)	115,909	-135.35%	(51,305)	106,101	
Profit before income tax	303,518	523,393	-42.01%	350,225	604,788	-42.09%
Income tax expense(-)/income	(42,523)	(87,319)	-51.30%	(46,284)	(97,325)	-52.44%
Profit net	260,995	436,074	-40.15%	303,941	507,463	-40.11%

Note: The financial information as at March 31, 2020 and March 31,2019 are not audited nor revised.

DEPUTY CEO GEORGE CĂLINESCU

Banca Oamenilor Întrepunzători

FINANCIAL REPORTING MANAGER MIRCEA STEFĂNESCU

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